



The future of LTC insurance is **within reach**

The boldest ideas of new generations are infused with creative thinking and fresh perspectives, while preserving the finest traditions of the past.

This is how John Hancock has approached the design of their new LTC product in order to deliver a new and innovative long term care insurance solution for you and your clients.

Introducing Performance LTC™

Performance LTC™ offers a breakthrough design that will provide your clients with many of the features found in a traditional policy, while offering a more predictable customer experience. This new LTC insurance solution allows your clients to make informed decisions about their coverage so it can evolve over time to meet their financial needs and goals.

Highlights of Performance LTC™:

- ▶ Some of the **MOST COMPETITIVE PREMIUMS** in the industry
- ▶ An **INNOVATIVE FLEX ACCOUNT** that clients can use in a variety of ways
- ▶ **UNPRECEDENTED CONTROL** over benefits and premium

PUT YOURSELF AT THE FOREFRONT OF THE MARKET WITH PERFORMANCE LTC™ — important insurance protection that is affordable, flexible, and designed to complement your clients' financial planning

Contact me to learn more about this exciting new coverage that promises to reenergize the long-term care insurance industry.

For financial professional use only. Not for use with the public.

Availability of Performance LTC may vary by state. Further important disclosures and details the product and how Flex Credits are calculated are included in training materials and policy forms. The sale of Performance LTC does not require any additional licensing or training.

Long-term care insurance is underwritten by John Hancock Life Insurance Company (U.S.A.), Boston, MA 02117 (not licensed in New York) and in New York by John Hancock Life & Health Insurance Company, Boston, MA 02117.

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